



*3rd Tuesday of Each Month*  
**Commercial Investment  
Network Meeting**

**Tuesday, July 16, 2019**

8:15 a.m. - Networking & Breakfast  
8:30 a.m. - Introductions  
8:45 a.m. - Speaker  
9:15 am - Haves/Wants  
9:30 am - Meeting Adjourns



**John Shamoun**  
**Challenges For and From the  
Commercial Real Estate Appraiser**

With a lack of properties being sold in the Los Angeles area, how do appraisers do a good job establishing value? Property types, cap rates, cost per foot-what do they use? How can we as brokers and agents help the appraiser come in on value for the commercial transaction? What information do they need to get the job done? What questions should we be asking the sellers?

How long do these appraisals take to complete and at what costs?

Can we pick the appraiser for the commercial lenders?

Don't miss this important meeting.

**Promote your listings & wants. PowerPoint provided**  
**Continental Breakfast      Free Parking**

SRAR Auditorium  
7232 Balboa Blvd. Van Nuys, CA  
1 Block north of Sherman Way  
Send PowerPoint Presentations to [arnieg@allstargroup.com](mailto:arnieg@allstargroup.com)



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